

## Job Description and Personal Specification

### Malaria No More UK – Corporate Partnerships Consultant



**Reporting to:** Head of Philanthropy and Partnerships

**Malaria No More UK is seeking a part time consultant on a short-term basis with immediate start working 2-3 days per week for approximately 3 months.**

#### **Background**

The eyes of the world have been on the Covid pandemic for the last 2 years, but there is another global health threat, malaria, that has impacted and killed hundreds of millions of children, women, men over centuries and continues to do so today. Every minute a child dies of malaria, a preventable, treatable disease. The tools to eradicate this disease in the next 20 years already exist or are in development.

Malaria No More UK is a small but agile organisation, globally recognised for our world-class communications, strong advocacy networks, and high impact partnerships with governments, the private sector, media, and talent, all directed towards ending malaria permanently. For examples of our campaigns visit [A World Without Malaria](#) | [Malaria Must Die](#) and [Zero Malaria](#) .

#### **Main responsibilities**

The role will be to provide interim support to the corporate fundraising function at Malaria No More UK covering both partnership development and delivery as well as new business:

- Working with colleagues on management and delivery of existing corporate partnerships, including strategic and programme development as well as staff engagement. Existing partners include Fever-Tree, Rentokil Initial, and GSK amongst others
- Identifying, devising, and making approaches to new corporate partners – to include strategic partnerships and sponsorship of content and events
- Work with the Head of Philanthropy and Partnerships, the Corporate Partnerships Manager, the Director of Philanthropy and Partnerships and other internal stakeholders on continued development and improvement of new business and corporate partnership delivery at MNMUK

#### **Personal specification:**

##### **Essential**

- Good experience working on major UK and international corporate / charity partnerships as well as in pitching, developing, and delivering strategic partnerships with clear financial results
- Demonstrable ability to quickly forge positive productive working relationships with internal and external stakeholders
- A can-do attitude, someone who is willing and able to get stuck in and provide support to existing programmes of work, and at all levels as needed

##### **Desirable**

- Experience raising funds from high-net-worth individuals
- Experience operating in international development or the global health space
- Lived personal malaria experience

***To apply, please send your CV and covering letter explaining how your skills and experience match the requirements to: [recruitment@malariaenomore.org.uk](mailto:recruitment@malariaenomore.org.uk)  
Please include your current daily rate and availability***

*As support is needed as soon as possible, we intend to speak with suitable candidates as CVs are received.*